LEGAL STUDIES IN BUSINESS (LGST)

LGST 2390  Junior Semester Abroad  (1-20 Credit Hours)
LGST 3010  Legal/Ethical/Regul Busn  (3 Credit Hours)
LGST 3010 examines ethical and legal issues that affect business decision-making. The course covers ethical decision making, including the concepts of professionalism, integrity-based management, compliance-based management, and corporate social responsibility. The course then focuses on the ethical and legal issues associated with the legal system, the litigation process; alternative dispute resolution techniques; business torts based on negligence; intent and strict liability, including fraud, product liability, misrepresentations, and misleading advertising; contracts; consumer protection issues; business crimes; bankruptcy; labor and employment law; laws surrounding equal opportunity; and property law, including patents, copyrights, trade secrets, trade names, and trademarks.

Prerequisite(s): (ECON 1010, 1030, 1010, 1010 or 1010) and MCOM 3010.

LGST 3890  Service Learning: LGST  (0-1 Credit Hours)
Freeman students may elect to fulfill their upper-level Newcomb-Tulane public service requirement through this service learning option that functions as an added component to the foregoing Legal Studies courses. This added one-hour component supplements the Legal Studies curriculum and gives students the opportunity to become familiar with courtroom procedure while acquiring research, investigation, and analytical skills through courtroom observation and data collection. Students are required to fulfill 20 – 40 hours of public service and will engage in reflective learning through journal exercises and class presentations.

LGST 4010  Legal Studies in Business  (3 Credit Hours)
LGST 4100  Business Law  (3 Credit Hours)
LGST 4100 examines the basic legal element of almost every business transaction – a contract. The course focuses on how businesspeople form and perform contracts, as well as possible remedies for breach of a contract. In addition to contracts, the course examines negotiable instruments and how they function in the banking system. The course then focuses on the general rights of creditors and how bankruptcy affects creditor rights. Business Law presents material on the structure of business organizations, including mergers and consolidations, and the use of agents in business. The course concludes with a variety of special topics including property law, landlord-tenant law, insurance law, estate law, and professional liability law. This course is required for the legal studies in business major.

Prerequisite(s): LGST 3010.

LGST 4110  Legal Writing & Research  (3 Credit Hours)
LGST 4110 develops fundamental legal writing skills and acquaints the student with the basic resources of computerized legal databases. Students learn the techniques of legal problem-solving and practice how to research and draft legal memoranda and briefs through a series of progressively more complex written assignments. This course is required for the Legal Studies in Business major.

Prerequisite(s): LGST 3010.

*May be taken concurrently.

LGST 4120  Internatnl Business Law  (3 Credit Hours)
LGST 4120 introduces students to relevant features of the various legal systems currently governing the conduct of international business - national, regional, and international. Topics include international trade agreements, international dispute resolution, jurisdictional and choice of law problems, treatment of foreign investments, foreign corrupt practices, conflicting standards on labor, the environment, competition, and tariff law. The course presents policy problems and operational concerns that arise as the result of conflicting laws, gaps in laws, and developing international standards.

Prerequisite(s): LGST 3010.

LGST 4130  Fraud Prevent & Investg  (3 Credit Hours)
Prerequisite(s): LGST 3010 or PERS 3210.

LGST 4140  Insurance & Risk Mgmt  (3 Credit Hours)
LGST 4140 helps students navigate the ever-changing landscape of identifying and analyzing risk. Students learn how to manage risk through insurance and finance techniques that are integral to a firm’s overall risk management plan. This class also shows students how risk management impacts important financial decisions through techniques such as loss control, risk retention, and risk transfer. An added focus on speculative risk management, in addition to current insurance coverage, makes this class essential for managers who need to understand risk.

Prerequisite(s): (LGST 3010 or PERS 3210) and (FINE 3010 or FINC 3010).
**LGST 4150 Real Estate Law (3 Credit Hours)**
LGST 4150 examines the fundamentals of real estate financing and development from a legal and managerial perspective. The course introduces real estate law to students. The course develops the student's skills in using legal concepts in a real estate transactional setting. The main topics covered include the following: land acquisition, subdivision, construction, permanent loans, joint ventures, management (leasing, environmental), limited partnerships, disposition of real property (sale of mortgaged property, foreclosures, wraparound mortgages, sale-leasebacks), and recent legal developments.

**Prerequisite(s):** LGST 3010 or PERS 3210.

**LGST 4160 Law of E-Commerce (3 Credit Hours)**
LGST 4160 examines the law relating to the developing field of electronic commerce or electronic business. The first part of the course looks at the online legal environment. Online legal environment issues typically involve dispute resolution, cyber torts and crimes, and intellectual property issues. The second part of the course examines management and e-commerce issues, which involve e-contracting, risk management, and information security. The third part of the course focuses on marketing and e-commerce and examines online marketing, consumer protection, and privacy issues. The fourth part of the course examines employment relationships and web technology, including monitoring employee activities. The fifth section of this course focuses on the economics, finance, and taxation of e-commerce.

**Prerequisite(s):** LGST 3010.

**LGST 4170 Employment Law For HR Prof (1-3 Credit Hours)**
LGST 4170 examines legal issues associated with the hiring process, such as recruitment, background checks; eligibility; hiring and promoting; and managing a diverse workforce, including affirmative action, harassment, and accommodations. The course also covers conditions of employment such as pay, benefits, terms of employment, and so forth; managing performance; and terminating an employee, including terminating union, non-union, and public sector employees.

**Prerequisite(s):** LGST 3010.

**LGST 4175 White Collar Crime (3 Credit Hours)**
LGST 4175 examines white-collar crime, which is a significant problem in the business world. Major corporations and financial institutions fail because of unlawful activities, resulting in huge financial losses to Federal, state and local governments, as well as to private organizations and individuals. Whether students plan to pursue careers in business or law, they will need to be familiar with at least the basics of white-collar criminal law. This course covers a variety of subjects, including substantive criminal law, inchoate offenses, the attorney-client privilege, business ethics, and corporate criminal liability, as well as a number of specific offenses such as fraud, obstruction of justice, bribery, environmental crime, computer crimes, currency crimes, insider trading, and RICO.

**Prerequisite(s):** LGST 3010.

**LGST 4180 Sports & Entertainment Law (3 Credit Hours)**
LGST 4180 introduces students to the legal principles applicable to the sports and entertainment industries. The first part of the course focuses on entertainment law, and the second half explores sports law. The primary areas of the law that are examined are those relating to contracts, torts, intellectual property, agency, anti-trust, labor and employment, and the business forms used in the sports and entertainment industries. The course also delves into policy problems and operational concerns that arise as the result of conflicting laws, and gaps in the laws applicable to these two industries.

**Prerequisite(s):** LGST 3010 and 4100.

**LGST 4200 LSAT Review (1 Credit Hour)**
The Law School Admissions Test Review (LSAT) course prepares students for the LSAT, including familiarizing students with the LSAT's format and structure and developing test-taking strategies. The course is one credit hour taken on an S/U basis, and the course does not count toward the student's degree requirements. Open to all students.

**LGST 4210 Mock Trial (1.5 Credit Hours)**
LGST 4210 is a year-long course that examines procedural and evidentiary issues involved in case analysis and trial preparation. The course covers ethical decision making, including the concepts of professionalism, negotiations, public speaking, and legal research and writing. The course then focuses on the ethical and legal issues associated with the legal system, specifically the litigation process and alternative dispute resolutions. The course will include simulation exercises involving trial preparation and trial procedures, including motion filing and oral arguments. Trial materials will include subject matter related to business torts based on negligence; intent and strict liability; fraud; products liability; misrepresentations and misleading advertising; contracts; consumer protection issues; business crimes; bankruptcy; labor and employment law; laws surrounding equal opportunity; and property law, including patents, copyrights, trade secrets, trade names, and trademarks. The course will culminate in participation in a National Moot Court competition where students will compete with other undergraduate institutions.

**Prerequisite(s):** LGST 3010.

**LGST 4220 Moot Court II (1.5 Credit Hours)**
**Prerequisite(s):** LGST 3010 or PERS 3210.
LGST 4410 Special Topics (1-3 Credit Hours)

LGST 4550 Legal Studies Internship (1 Credit Hour)
Freeman School majors may elect to do a Business Internship that will appear as a one-credit, 4000-level course on their transcripts; however, the credit does not apply towards the 122 minimum hours required for a BSM degree. The Internship must be related to one of the majors offered through the BSM program, and the Internship must apply (within an ongoing business organization) the intellectual capital obtained from first- through third-year Freeman School courses. To obtain approval for the Internship, the student must visit the Career Management Center for instructions. The final grade for the internship is given on an S/U basis upon submission of a paper/evaluation to a supervising faculty member in the Career Management Center. This course is normally offered during the summer and fulfills the “curricular practical training” option for students with F-1 visa status.

LGST 4890 Service Learning LGST 4140 (0-1 Credit Hours)

LGST 4891 Service Learning LGST 4110 (0-1 Credit Hours)
Corequisite(s): LGST 4110.

LGST 4892 Service Learning LGST 4140 (0-1 Credit Hours)
Corequisite(s): LGST 4140.

LGST 4893 Service Learning LGST 4150 (0-1 Credit Hours)
Corequisite(s): LGST 4150.

LGST 4894 Service Learning LGST 4210 (0-1 Credit Hours)
Corequisite(s): LGST 4210.

LGST 4910 Independent Study (1-4 Credit Hours)
Freeman School seniors demonstrating academic excellence are allowed to pursue an Independent Study. The work may take the form of directed readings, laboratory or library research, or original composition. Instead of traditional class attendance, the student substitutes conferences, as needed, with the supervising faculty. An Independent Study requires the approval of the supervising instructor and the Associate Dean for Undergraduate Education. The credit does not apply towards the Legal Studies major requirements for a BSM degree; the independent study counts as Business elective credit only. Interested students should contact the Office of Undergraduate Education at the Freeman School.

LGST 4990 Legal Studies Honors Thesis (3 Credit Hours)
This course is the traditional thesis option for the Legal Studies in Business area. Students enrolled in this course will begin their theses in the fall semester. They will conclude their theses in LGST 5000 in the spring semester.

LGST 5000 Legal Studies Honors Thesis (4 Credit Hours)
This course is the traditional thesis option for the Legal Studies in Business area. Students enrolled in this course will conclude their theses in the spring semester. They will start the theses in LGST 4990 in the fall semester.

LGST 7210 Business Law (3 Credit Hours)
This course provides an overview of the laws that affect private business relationships, including contracts, torts, sales, negotiable instruments, secured transactions, principle-agency relationships, types of business organizations, antitrust, securities regulation, labor laws, administrative laws, and bankruptcy.

LGST 7920 Independent Study (1-3 Credit Hours)